







WORKSHOPS offered by TUTECH INNOVATION GMBH

Contact and further information

Tutech Innovation GmbH

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OUR INTENTION

To meet the growing demand for complementary skills training, Tutech offers a range of workshops on topics relating to technology transfer and research and innovation management. These workshops are derived from our own practical experience as research managers and technology transfer professionals. Tutech has been a pioneer in offering services to assist researchers in establishing and managing international collaborative research projects. We have considerable experience in coaching researchers from a wide variety of backgrounds, disciplines and experience as well as nurturing those doing PhDs, participating in graduate schools or in the early stages of career development. Our workshops serve the needs of industry professionals as well as experienced and early-stage researchers.

Workshops are offered on Tutech's premises and at other locations. We are committed to providing not only training, but also a useful networking opportunity. Our aim is that each workshop should attract participants from a variety of disciplines and cultural backgrounds.

Below is an overview of workshops offered on a regular basis. Dates and venues are published on our web page tutech.academy. We also give in-house seminars at the request of clients.

If you are interested in hosting one of our workshops please ask for a detailed offer. We are also happy to provide tailor-made workshops subject to time available. Charges for the preparation of these are subject to negotiation.

Workshop outlines

The following provides a short description of standard workshops in our portfolio. Example programmes are available on request, as are proposals for variations.

For further information please visit tutech.academy or send your enquiry to **academy@ tutech.de**.



TUTECH ACADEMY Workshop announcement 2019

Business contracts in English

Thursday, 07 & Friday, 08 November 2019 09:30–17:00 Fee : € 1200,00 plus VAT Web https://tutech.de/en/termine-veranstaltungen/businesscontracts-in-english

ReMaT : Research management training for early-career researchers

Monday, 18 & Tuesday 19, November 2019 09:00–16:30 Fee : € 500,00 plus VAT Web https://tutech.de/termine-veranstaltungen/remat-researchmanagement-training-for-early-stage-researchers-09_2019

Addressing impact in research proposals

Tuesday, 20 November 2019 09:00–16:30 Fee : € 500,00 plus VAT Web https://tutech.de/en/termine-veranstaltungen/addressingimpact-research-proposals

Talking to the media: An introduction to science communication

Friday, 06 December 2019 09:00–16:30 Fee : € 500,00 plus VAT Web https://tutech.de/en/termine-veranstaltungen/talking-tothe-media

For registration and terms & conditions see tutech.academy



BUSINESS CONTRACTS *in English*

Thursday, 07 & Friday, 08 November 2019 09:30-17:00

This seminar is intended to provide a better understanding of the basics of modern application of so-called ,boilerplate clauses'. It is based on numerous ,case studies', from business life, which provide the highest degree of ,hands-on' experience in linguistic usage. It starts with an analysis of the basic steps in contract design and discusses the different types of boilerplates applied. Participants will receive ,sample boilerplates' during the seminar.

Target group	Those who are involved in international contracts in their company or institution.
Duration	2 days
Language	English, German explanations are given if necessary
Trainer	Stuart Bugg



ReMaT : Research management training for earlycareer researchers Monday, 18 & Tuesday, 19 November 2019 09:00–16:30

Responding to the ever increasing demand for complementary skills training for those starting their research career, ReMaT is an intensive two-days workshop comprising five modules which introduces students to research management topics and skills now considered essential for a career in research, or to make the transition from research into other functions. The modules cover: contexts of modern research and career perspectives; project management; intellectual property rights; grant acquisition, and exploitation and commercialisation of research. Implicit in the workshop is skills development in social interaction and net-

working. This workshop was developed with EU funding in collaboration with Helmholtz Association Brussels Office and Oxford University on the basis of evaluation of requirements assessed by European focus groups.

Target	Early-stage researchers, e.g.
group	PhD candidates or postdocs.
Duration	2 days
Language	English
Trainer	Monica Schofield & Dr. Margarete Remmert- Rieper

ADDRESSING IMPACT in research proposals

Wednesday, 20 November 09:00 -16:30

The expected impact of a proposed research project becomes more and more essential in many grant applications. In order to be successful with their proposal, applicants need to analyse and describe the impact of their work convincingly. This workshop aims to give an understanding of the concept of impact and measures to use in order to maximise it. Workshop participants are encouraged to bring their own research project ideas for discussion during the workshop.

Target
aroup

Duration

Language

Trainer

The workshop is designed for researchers intending to apply for public funding, but may also be useful for funding advisors who need to know about the practical side of proposal preparation. 1 day English Monica Schofield



TALKING TO THE MEDIA: An introduction to science communication

Friday, 06 December 2019 09:00-16:30

If you've made an important research breakthrough, other people should know about it. Of course your peers are important, but what about the wider world? The terms of your research funding may also require you to disseminate your results publicly. This workshop looks at how journalists work and at how to tell your story succinctly and clearly so that a non-specialist audience will understand you. It also covers press release writing, dealing with controversial issues and devising a media strategy and incorporates several hands-on practice sessions. Target group

Duration

Trainer

Language

Early-stage researchers, e.g. PhD candidates or postdocs; research project partners re sponsible for disseminating results. 1 day English *Jo Dawes*







TUTECH INNOVATION GMBH

Tutech Innovation GmbH is a company owned jointly by Hamburg University of Technology (TUHH) and the Free and Hanseatic City of Hamburg whose mission is to promote effective transfer and exploitation of scientific and technical knowledge.

TUTECH ACADEMY workshops on technology transfer and innovation and research management equip participants from research and business with the right skill sets to do new work in their fields. Tutech Innovation GmbH has considerable experience in coaching researchers from a wide variety of backgrounds, disciplines and experience as well as nurturing those doing PhDs, participating in graduate schools or in the early stages of career development.

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