

#### Organiser

The workshop is provided by Tutech Innovation GmbH, a company owned jointly by Hamburg University of Technology (TUHH) and the Free and Hanseatic City of Hamburg whose mission is to promote effective transfer and exploitation of scientific and technical knowledge.

Tutech Innovation GmbH  
Harburger Schloßstraße 6-12  
21079 Hamburg, Germany

#### Venue

At the premises of Tutech Innovation GmbH  
Harburger Schloßstraße 6-12  
21079 Hamburg, Germany

#### Fees

Workshop € 1250 (plus VAT) includes copy of materials, lunch and refreshments.

#### Conditions for registration and participation in events

You may cancel your registration and withdraw from the contract on payment of a handling fee of € 50 (+ VAT) up to two weeks before the date of the event. Cancellations must be made in writing. In the case of later cancellations received up to a week before the date of the event, half of the participation fee will be charged; after this the full fee will be charged. An exception will be made if a substitute participant is sent.

#### Conditions of participation

#### Further Information:

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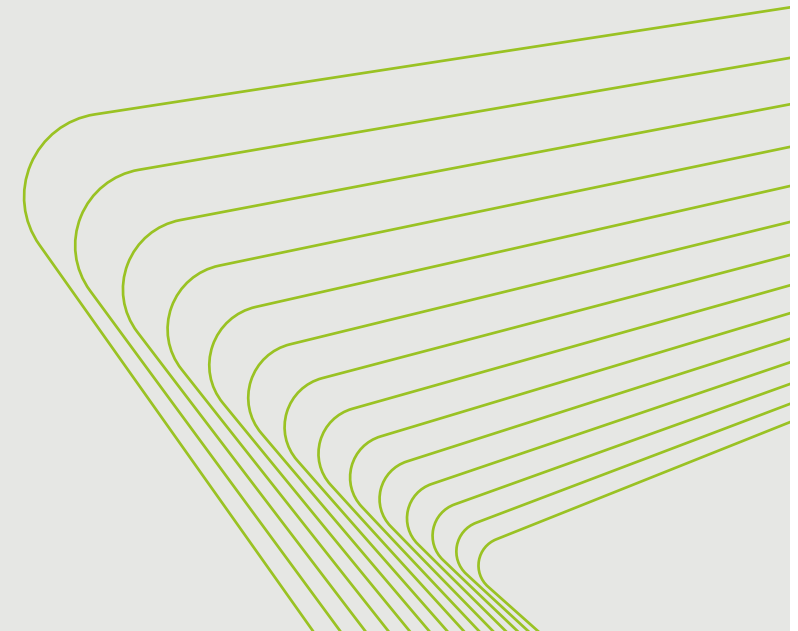
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BUSINESS  
DEVELOPMENT

# Business Contracts in English

## 15 & 16 Juni 2023



## Content and Aim of the Workshop

This seminar is designed to assist the professional in understanding the basic principles behind the modern use of so-called 'boilerplate clauses' in international contracts.

The seminar is structured in the form of a series of 'case studies' taken from the business world to allow a maximum of 'hands on' experience in using the language.

The seminar starts off with an analysis of the basic steps in contracts formation and discusses the individual types of boilerplates used. Participants will be provided with examples of 'model boilerplates'.

## Target Group

Entrepreneurs, managers, employees dealing with international contracts.

### Day 1

- 09:30 Introduction to Seminar
- ▶ Contract
  - ▶ Risk & Liability
  - ▶ Language of Contracts
- 13:00 Lunch
- ▶ Pitfalls of Cross-System Contracts
  - ▶ Interpretation Rules
- 17:00 Close

### Day 2

- 09:30 Drafting
- ▶ Drafting
  - ▶ Liability & Damages
  - ▶ Contract Form & Structure
- 13:00 Lunch
- ▶ Boilerplate Clauses
  - ▶ Miscellaneous
  - ▶ Summary and Feedback
- 17:00 Close

Timings are indicative only



Stuart Bugg  
B.A., LL.B (Hons), M.Jur (Dist)

## Trainer

Stuart Bugg was born in Hull, England. He read politics and law at the University of Auckland, New Zealand.

In 1982 he became World Universities Champion in 'Public Speaking and Debating' at the University of Toronto, Canada. Since 1983, Stuart has been resident in Germany, having completed his thesis and dissertation on comparative aspects in Anglo-German law. In 1985 he was a tutor in law at University of Auckland and since that time has also lectured at the University Erlangen-Nuremberg in Legal English and at the University of Maryland (European Division) in Business Law.

Stuart Bugg is a Solicitor (England and Wales) and a Barrister (New Zealand). He now practises law in Nuremberg, Germany with German colleagues and is a member of the Law Society (England & Wales), Deutscher Anwaltverein, New Zealand Law Society (N.Z.) as well as the Nuremberg Regional Law Society (Rechtsanwaltskammer Nürnberg).