



**NICOMAR**  
Maritime Sales Services

# COMPANY PROFILE



## NICOMAR – BUSINESS SCOPE

### ○ OUR SERVICES FOR SHIP OWNERS

Our representation of high quality ship equipment enable us to be your trusted technical and commercial consultants when you invest in new vessels. We understand that careful and considered maker selection is a critical factor to guaranteeing shipbuilding quality and our experience of the maritime industry will help you to realise your goals.

For your existing fleet, we provide reliable life-time support for your vessels with the supply of genuine spare parts and local stockholding for operationally critical spare parts to ensure short delivery times.

As a service station for major European ports we are able to extend the service network of our Asian partners to Europe. Our service engineers are fully trained and certified by the original manufacturers enabling us to provide high quality and professional after sales support to your fleet.

### ○ OUR SERVICES FOR SUPPLIERS AND MANUFACTURERS

We provide consultancy focused on sales and marketing in the maritime industry. Our extensive experience with Asian and European shipbuilding and operation enable us to develop strategic sales concepts and campaigns, and to be an exceptional partner in concept execution and implementation.

## REPRESENTED COMPANIES



- **B-I INDUSTRIAL**  
Fire & Gas Detection System



- **JL MARINE & ENGINEERING**  
HVAC, Ventilation fan



- **KANGRIM**  
Boiler, Inert gas system, Incinerator



- **KC LTD**  
ICCP, MGPS, Shaft earthing



- **KCC**  
Marine Coating



- **LHE**  
Heat exchanger,  
Fresh water generator



- **MARTECHNIC**  
Oil sensor systems



- **NAKASHIMA**  
Propeller, Thruster



- **NANIWA**  
Pumps



- **PANASIA**  
BWTS, Tank level gauging system,  
NO<sub>x</sub>/SO<sub>x</sub> scrubber



- **TAIYO**  
Alternator, Electric motor,  
Shaft generator, Main switchboard,  
Control console



- **TECHMARINE**  
Loading computer system,  
Trim optimization program



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