



Introduction

SMM 2010 has long been established as the “must attend” event in the shipbuilding calendar. As the world’s leading shipbuilding trade fair SMM 08 attracted 53,006 trade visitors and 1,968 exhibitors from 100 nations. Detailed information on SMM 2010: www.smm-hamburg.com

MariMatch is a international brokerage forum for all companies from the shipbuilding, machinery and marine technology sectors that are looking for business or research partners. The brokerage event is a unique opportunity for you to establish new cross-border contacts for future collaboration and to find new partners.

The Enterprise Europe Network Service - Targeted support for small business -

With more than 500 contact points and almost 4,000 experienced staff, the network is the largest in Europe providing expertise and services for business:

- Organising business cooperation
- Providing a platform for cross-border cooperation
- Accessing EU projects and funding
- Promoting innovation
- Going international

Find more about the network:

www.enterprise-europe-network.ec.europa.eu

Who should attend ?

The event is targeted at companies and research institutes looking to cooperate in the following sectors:

- Shipbuilding/Shipyard Industry • Maritime Science & Ocean Technology • Navigation & Positioning • Port Technology • Cargo Handling Systems • Maritime Services •

Why you should participate

MariMatch is a very effective forum to meet potential business partners and to discuss cooperation possibilities in an informal atmosphere:

- Select meeting partners and confirm meetings via online catalogue prior to the event
- Added-value and efficient use of your trade fair participation
- Allocate and generate business
- Develop and strengthen business and research relationships

How it works

1. Register online at the **MariMatch website** (www.marimatch.net) and fill in your company and technology profiles
2. Browse the online catalogue and find interesting partners from all over the world
3. Request your individual meetings with potential co-operation partners from the online catalogue

MariMatch 2010

International Brokerage Event for Maritime Sector

at SMM 2010 • Shipbuilding • Machinery &
Marine technology international trade fair •

09th of September 2010

Hamburg



Individual meetings:

Shortly before the event each participant will receive a personalised meeting schedule. Meetings lasting approx. 30 minutes will take place at:

Hamburg Trade Fair Grounds

Messeplatz 1, 20357 Hamburg, Germany

Hall B6 (Room B 6.4)

on 09th of September 2010, 10:30 - 17:00

Deadlines

30th of August 2010
Registration and submission of profiles

30th of August 2010
Choose interesting profiles and request meetings

3rd of September 2010
Confirmation and rejection of meetings

Price

Participation at MariMatch International Brokerage Event is free of charge; however participants must pay the entrance fee to the fair.

Registration

Register for the brokerage event at:

www.marimatch.net

Contact:

**Enterprise Europe Network
Hamburg - Schleswig-Holstein**

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If you have any further questions about the event, please do not hesitate to contact your nearest organising partner (to find your local partner, please refer to:

www.enterprise-europe-network.ec.europa.eu

Organisers:

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